SPACE CITY – HOUSTON CHAPTER

GALAXY

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NATIONAL CONTRACT MANAGEMENT ASSOCIATION (NCMA) SPACE CITY CHAPTER NEWSLETTER

THE PRESIDENT'S CORNER

by Mike Jones

My compliments to the membership of this chapter! Several events of the last few weeks have made me realize again what an outstanding chapter we belong to. One example was, the Spring NES Conference which was flawlessly executed (thanks again to the super team of volunteers), and equally impressive to me was the interest and enthusiasm displayed by our chapter members in the audience.

The willingness to listen to the many concepts and approaches discussed that day was evident. It is obvious that we are open to new ideas and ways of doing business. This attitude is very positive and is also essential for the future of our profession. The topics of the last two years; Contract Professional as Business Managers and as Risk Managers have provided insight into the value added potential of our jobs. We can and do make vital contributions to the success of our programs – whether we represent the buying or selling side of the transaction.

In order to deliver these value added functions we must also focus on the personal discipline that we apply to our jobs. We need to make sure we are spending our time on the aspects of our job that can have the most significant results.

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Nancy Broyan Named Contract Manager of the Year

by Ginger Darnell

Each year at this time, our chapter recognizes one of our own as the Contract Manager of the Year (CMY). The purpose of this prestigious award is to recognize those people who exemplify the highest professional standards of contract management and who represent the "best of the best" in our field. Four highly qualified contract managers were nominated for the award this year, making the final decision a very tough one for the committee. Our featured speaker for the May luncheon meeting, Former Channel 11 New Anchorman Mr. Steve Smith, presented the award for 2001 to Nancy Broyan with Hamilton Sundstrand Management Services, Inc. The other nominees, Lisa Rae Phillips (JSC), Lucy Yates (JSC), and Tom Devitt (USA) are also to be commended (see picture on pg. 3) for being nominated as the "best of the best." And a huge thanks to Mr. Smith, who shared with the chapter on the topic of "The Evening News – Where Did the Audience Go?" as a result of changing times due to cable news and the instant information available to the current generation via the Internet.

Nancy was awarded Contract Manager of the Year for a variety of reasons. As the only contract administrator in a company of over 100 associates, Nancy was instrumental in re-educating the workforce when a major contract went from technical directives (TDs) to Indefinite Delivery/Indefinite

Mr. Steve Smith presenting Ms. Nancy Broyan the Space City- Houston Chapter Contract Manager of the Year Award at the May 15th luncheon meeting.

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"President's Corner" continued from page 1

This is accomplished through setting priorities, both short and long term, and allocating our most valuable resource, time, according to these priorities. True progress on difficult issues requires a persistent and focused effort dedicated specifically to that subject. It is important to review the progress on these self-established objectives on a regular basis.

By being willing to learn about new concepts and ideas, and having the discipline to incorporate these progressive approaches to your job, tremendous change can be achieved. Our NCMA chapter members certainly appear to have the right attitude and skills to continue these types of achievement. Keep up the good work – and the great attitude!

Thanks Again!

Mike

MEMBERSHIP MEMORABILIA

by Dale Pittman

The Space City Houston Chapter of NCMA would like to welcome the following new members:

Gerald Carrino	Unidynamics, Inc.
Jill Flowers	Unidynamics, Inc.
Samantha Kindrick	Unidynamics, Inc.
Mary Pate	Invocon, Inc.
Darlene Smith	Unidynamics, Inc.
Michele Vasselli	Unidynamics, Inc.
Chris Webb	Wyle Laboratories

We also want to recognize the following members for their years of membership and service to NCMA:

35 years	Sam Palazzola (CPCM)
30 years	James Harris, III (Fellow)
20 years	Mary Proudy, Peggy Bristow
15 years	Terry Eastin, Arthur Craven (CPCM)
10 years	Charles Dickens, Phyllis Price

If you are interested in helping the Space City Houston Chapter grow, please contact Jim Key at 281/280-3735.

UPCOMING EVENTS

JUNE PREVIEW

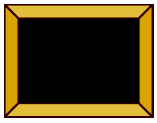
An Evening Dinner Cruise on Clear Lake

Wednesday, June 20th
(Note change in date from Preview flyer)

To Welcome New Officers and Thank New and Current Members

Location for Departure:
Star Fleet Marina
280 Grove Road Kemah, Texas
281-334-4692

Additional information to be provided in upcoming flyer!



THE BULLETIN BOARD

IT Corporation

IT Corporation with offices at 13111 NW Freeway, Houston has a Buyer II Job opening. IT Corporation has many Prime Government and Commercial Contracts for Environmental Projects. The job is posted at:

http://www.theitgroup.com/jobs/frames.asp
(Browse by location; then click on 2nd Houston entry in alphabetical listing.)

Unidynamics, Inc.

Unidynamics, Inc., 188 FM 3083, Conroe, TX 77301 (936-539-4545 or FAX 936-539-4532) has the following job openings:

Administrative Assistant- Contracts
Director of Contracts

More information on these positions is posted at unidynamics.com and CareerBuilder.com.

A big thank you to those Compaq employees who came all the way over from the northwest side of town to attend the May luncheon. It was great to have you!

"Nancy Broyan…" continued from page 1

Quantity (ID/IQ). The transition to ID/IQ meant that the HSMS associates had to be more aware of contract language, deliverables and schedule. The approval cycle for each delivery order under this type of contract also proved to be much more time-consuming forcing the HSMS associates to look into the future, forecast the potential work and begin the delivery order process earlier than the TD process. Nancy took it upon herself to help ease this transition. She arranged for training sessions on the requirements of a delivery order and how to write one. She has worked tirelessly with individual engineers to ensure the language of the delivery order is acceptable. She meets one-on-one with the initiator of a delivery order and helps them understand the requirements. She has taken work home on the weekends and in the evenings. She expedites the approval process by supplying advance copies to the contract people in Windsor Locks. In short, the struggle with the contract transition would have been much more difficult without Nancy's guidance.

Nancy also spearheaded the contract consolidation effort of another major HSMS contract. In 2000, the HSMS parent office in Connecticut formed a strategic partnership with USA. All current contracts were to be consolidated into one major Hamilton Sundstrand/USA contract. This included the HSMS WCS contract. The other contracts in the strategic partnership have different contract clauses and requirements than the WCS contract.

Nancy took the WCS contract, matrixed all of the clauses and compared them to the ones in the strategic partnership. In this way, she provided insight into which clauses needed to be added, deleted or modified. It was a major undertaking on Nancy's part. Because of her work, the contract consolidation was completed ahead of schedule.

In addition to the previous accomplishments, Nancy has arranged for workforce training in such areas as ethics and timecard awareness which have greatly increased effectiveness in contract compliance. In summary, not only has Nancy been an extremely valuable asset to HSMS, but through her professionalism and capability, she truly exemplifies the best in contract management.

Luncheon speaker Mr. Steve Smith (second from left) sandwiched in between CMY nominees Tom Devitt, Lucy Yates and Lisa Rae Phillips (from left to right)

CMY Nominees

NES SUCCESS

by Linda Riviera
Co-Chair

The 2001 National Education Seminar entitled "The Contracting Professional as a Risk Manager" was held on April 26, 2001 at the Nassau Bay Hilton. A total of 137 government and contractor personnel attended this year's conference. This year's conference was presented by Mr. Ronald L. Smith, CPCM and former National Vice President of NCMA, and Mr. John Kreideweis, CPCM and former National President of NCMA. Two new chapter members, Kim Chatman with Kellogg Brown & Root and Patricia Hollingsworth of Hernandez Engineering were recognized.

Facilitators, Mr. Ronald Smith and Mr. John Kreideweis (from left to right), presenting "The Contracting Professional as a Risk Manager" at the April 2001 NES

The conference was a big success. The success of this conference was due to the help of this year's volunteers. They were:

Vanessa Jankowski - JSC
Helen Ekstrom - Hernandez Engineering
Kathleen Martens - Johnson Engineering
Eric Alexander - Compaq
Liz Lawler - EASI
Sylvia Snider - JSC
Carey White - Small Business Development Center/UofH
Hank Howard - USA
Debra Powers - JSC
Jessica Winborn - JSC
Renee Falls - JSC
Claire Cox - JSC
Jennifer Krause - JSC
Nancy Broyan - Hamilton Sundstrand
Tammy Smith - InDyne
Linda Dunn - JSC

Thanks to all who attended and supported this conference. See you next year!

CHAPTER MEMBERSHIP

Submit address/mail code changes to:
Carolyn Biggerstaff, (281) 280-6503, FAX (281)212-6178
Mailcode @ USA: USH-110D
e-mail:
carolyn.c.biggerstaff@usahq.unitedspacealliance.com

Submit requests for membership to:
Jim Key (281)280-3735
e-mail: james.s.key@usahq.unitedspacealliance.com

GALAXY EDITOR

Karen Pennington **(281)336-5172**
DCMA c/o Boeing **(281)336-5367 FAX**
2100 Space Park Dr.
Mail Code: HS3-40
Houston, TX 77058

CHANGE

e-mail:
kpennington1@dcmdw.dcma.mil

KEY CONTACT POINTS

President - Mike Jones USH-130A (281)212-6228
mike.h.jones@usahq.unitedspacealliance.com

VP/President Elect - Herb Baker BV (281)483-4126
herb.baker1@jsc.nasa.gov

National Dir. - Sam Morthland (281)480-9308
Smorthla@aol.com

Chapter Secretary - Kari Kendrick (281)283-6200
kkendrick@munizengineering.com

Chapter Treasurer-Carolyn Biggerstaff USH-212L (281)280-6503
carolyn.c.biggerstaff@usahq.unitedspacealliance.com

VP Education - Greg Della Longa BJ (281)483-8514
gregory.j.dellalonga1@jsc.nasa.gov

VP Programs - Michelle Isermann BA (281)483-8510
michelle.b.isermann1@jsc.nasa.gov

VP Membership - Jim Key (281)280-3735
james.s.key@usahq.unitedspacealliance.com

Reservations (Contractors) – Dan Gillaspie (281)282-3939
dan.w.gillaspie@usahq.unitedspacealliance.com

Reservations (JSC/NASA) - Joan Shack BH13 (281)483-5933
joan.m.shack1@jsc.nasa.gov

NATIONAL CONTRACT MANAGEMENT ASSOCIATION
Space City - Houston Chapter
P.O. Box 58513
Houston, TX 77258

ADDRESS CORRECTION REQUESTED

URGENT

PLEASE COMPLETE AND RETURN ENCLOSED BOARD OF DIRECTOR'S BALLOT BY JUNE 8TH.