



## SPACE CITY - HOUSTON CHAPTER

# GALAXY

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March 2001

NATIONAL CONTRACT MANAGEMENT ASSOCIATION (NCMA) SPACE CITY CHAPTER NEWSLETTER

## THE PRESIDENT'S CORNER

by Mike Jones

"May you live in interesting times" is an ancient Chinese curse. The times we live in are certainly interesting and promise to remain so for quite a while. A new President and administration, a seriously slowing economy yet continuing record high employment levels, changing tax laws, and a NASA leadership team in transition all contribute. Times such as these require long-term vision, a focus on immediate priorities, and attention to the potential impact and direction of changes.

In times like this, you should open yourself to as many sources of information as possible. Look outside your normal communication sources for indications of change. Have plans and goals, but be flexible in the routes chosen to achieve them.

Your Space City Chapter Board is working to provide you with a vehicle to help you accomplish this. The Chapter is focusing on bringing speakers from outside the JSC community to provide different perspectives. In January we heard from Mr. Chaz Vaughan, an Enron manager involved in marketing broadband services. We teamed with the JSC NMA in February to hear from Mr. Richard Barnes, Director of the Federal Mediation and Conciliation Service, who discussed his agency's approach to reconciling

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## "Shared Services" in March

provided by Michelle Isermann

The March luncheon speaker on March 29<sup>th</sup> (see pg. 2 for details) will be Mr. Jim Scotti, Vice President of global procurement and materials for Halliburton Company, the world's largest oil services, engineering & construction and maintenance company. Halliburton offers its products and services to energy, industrial and governmental customers through two business segments: the Energy Services Group (Halliburton Energy Services) and the Engineering & Construction Group (Kellogg Brown & Root). Total annual revenue is in the \$15 billion range.

In his capacity as vice president, Mr. Scotti is responsible for Halliburton's \$8.0 billion annual spend and over 4500 personnel resources in the procurement supply management areas. This includes all Halliburton regional office locations, field sites, manufacturing centers and engineering and construction projects worldwide.

A registered professional engineer, Mr. Scotti joined Brown & Root, a subsidiary of Halliburton, in 1990 following five years as V.P. of procurement for C F Braun in Alhambra, CA and fifteen years with Dravo Corporation in Pittsburgh, PA. During Mr. Scotti's tenure with Halliburton his accomplishments include the establishment of a global procurement and materials organization, the implementation of common worldwide policies, processes and systems, and the development of a strategic supplier program.

Mr. Scotti holds a Bachelor of Science degree in civil engineering from Tri-State University in Indiana. He is a member of the National Society of Professional Engineers, the National Association of Purchasing Management, a Board of Trustee member of the Center for Advanced Purchasing.

Mr. Scotti will provide an overview of the Halliburton Company and their "Shared Services" concept as it relates to delivering procurement services to the various Business Units worldwide, and discuss their systems strategy, supplier diversity commitment, and approach to dealing with strategic suppliers.

### INSIDE THIS ISSUE

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bargaining agreement stalemates and some of the classic traps negotiators fall into. In March, Mr. Jim Scotti, the Vice President of Global Supply Management for Halliburton, will share with us the challenges facing their industry, how they are posturing their company for the future and the challenges of leading a procurement function involving approximately 4000 employees and providing procurement services to company operations around the world.

Our spring NES conference will build on last year's theme of the Contracts Manager as Business Manager with an emphasis on Risk Management. If you attended last year's conference, you will certainly be looking forward to an extended session on this topic. If you missed it last year --- don't make the same mistake this year!

All these forums provide opportunities for you to meet other contracting professionals and to expand your perspective. In the rapidly changing world we are operating in, it is more important than ever to take some time away from your normal tasks and think about your value added and how you can increase that value to your organization. So please, make the effort to join us at these events.

See you soon,  
**Mike**

P.S. NCMA Board membership also offers a great way to develop your individual skills of communication and organization, and allows you to meet and work with current and future leaders in the contracting profession. Please consider adding yourself to the ballot for our upcoming election (see article below). You'll be glad you challenged yourself and you will be rewarded with new friendships.

**OFFICER ELECTIONS FOR 2001-2002 CHAPTER YEAR**

The slate of officers for the next chapter year (beginning in July) is currently being put together, and two or more candidates for each position are desired. Please consider serving in one of the following positions in the upcoming year:

- |                    |                   |
|--------------------|-------------------|
| VP/President Elect | Chapter Secretary |
| Chapter Treasurer  | VP for Programs   |
| VP for Education   | VP for Membership |

**If you're interested in serving the chapter in any of these capacities, please contact Herb Baker at 281-483-4126.**



**UPCOMING  
EVENTS**

**MARCH LUNCHEON**

- When:** Thursday, March 29, 2001  
11:30 - 1:00
- Where:** Gilruth Recreation Center, NASA JSC
- Topic:** Overview of Halliburton Company/"Shared Services" Concept
- Speaker:** Mr. Jim Scotti, VP, Global Procurement & Materials for Halliburton Company (see pg. 1)

**Contact your appropriate key contact on pg. 4 to make reservations by COB Friday, March 23<sup>rd</sup>.**

**APRIL NES**

- What:** 2001 Spring National Education Seminar (NES)
- When:** Thursday, April 26, 2001  
Registration/Continental Breakfast 7:30 – 8:30 am  
Conference 8:30 am – 5 pm
- Where:** Nassau Bay Hilton
- Topic:** "The Contracting Professional as a Risk Manager"
- Speaker:** Mr. Ron Smith, CPCPM, Director of the North America Contracts and Bids Compaq Computer Corporation

**See NES article on pg. 3 for your reservation point of contact!**

**MAY LUNCHEON**

- When:** Tuesday, May 15, 2001  
11:30 - 1:00
- Where:** Space Center Houston
- Topic:** Contract Manager of the Year Award
- Emcee:** Mr. Steve Smith, former Channel 11 News Anchorman

**JUNE DINNER MEETING**

- What:** Installation of New Officers

**Stay tuned for the details in the near future!**



# CONTRACT MANAGER OF THE YEAR

To celebrate Contract Manager's Week in May, the Space City Houston Chapter will be holding a luncheon where the chapter's Contract Manager of the Year will be announced and recognized. The emcee and speaker for the event, scheduled for May 15<sup>th</sup> at Space Center Houston, will be former Channel 11 news anchorman, Steve Smith.

What is most important at this time is that you start to work on your nomination if you feel that you have identified a worthy candidate for this prestigious award. The nomination form and instructions, which are included in this Galaxy, should be submitted to Ginger Darnell no later than Friday, **April 13, 2001**. Ginger, along with Rick Husty and two other chapter members will be reviewing the nominations.

## NATIONAL EDUCATION SEMINAR (NES)

Dear NCMA Member,

The 2001 Spring National Education Seminar entitled "The Contracting Professional as a Risk Manager" is scheduled for April 26, 2001 at the Nassau Bay Hilton. Registration/ Continental Breakfast is from 7:30 am – 8:30 am and the Conference will be held from 8:30 am – 5 pm. This year's speaker will be Mr. Ron Smith, CPCM, Director of the North America Contracts and Bids Compaq Computer Corporation. Mr. Smith is the former National Vice President of NCMA. The seminar will be co-presented by Mr. John L. Kreideweis, CPCM, Principal, Ernst & Young, LLP. Mr. Kreideweis is the past NCMA National President.

For reservations, please contact the following:

**NASA Reservations: Renee Falls**  
(preferably by email)  
[afalls@ems.jsc.nasa.gov](mailto:afalls@ems.jsc.nasa.gov) ph: 281-483-1862  
**Contractor Reservations: Nancy Broyan**  
[broyann@hsd.utc.com](mailto:broyann@hsd.utc.com) ph: 281-333-8704  
fax: 281-333-2537  
**Tammy Smith ph: 281-333-9225**  
[tammy.k.smith1@jsc.nasa.gov](mailto:tammy.k.smith1@jsc.nasa.gov)  
**Registration Fees: Members - \$145**  
**Nonmembers - \$195**

# MEMBERSHIP MEMORABILIA

by Dale Pittman

The Space City Houston Chapter of NCMA would like to welcome the following new members:

Lisa Almendariz	Cherokee Integrated Technology
Edward Autosolief	Bechtel Corporation
Kelly Bishop	Lyondell Chemical
Tami Brennan	Bechtel Corporation
Bernadette Coney	Bechtel Corporation
Kate Delaney	Lyondell Chemical
Tom Elkins	Bechtel Corporation
Ian Foster	Flour Daniel
Alua Hankins	Bechtel Corporation
Philip Hill	Flout Daniel
David Johnson	Lyondell Chemical
Adolph Kujawa	Vital Link, Inc.
Michael Pederson	Bechtel Corporation
Douglas Sparks	Bechtel Corporation
Barry Switzer	Bechtel Corporation

We also want to recognize the following members for their years of membership and service to NCMA:

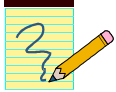
<u>15 years</u>	Dennis Patton
<u>10 years</u>	Teresita Hernandez Gerri Johnson

If you are interested in helping the Space City Houston Chapter grow, please contact Jim Key at 281/280-3735.



## MEMBER INFO. UPDATES

**Please contact Carolyn Biggerstaff (see Chapter Membership box on pg. 4) with your current mailing information, including e-mail and internal mailcode, if applicable. This will help ensure that you receive current information in a timely manner.**



**CHAPTER MEMBERSHIP**

**Submit address/mail code changes to:**  
Carolyn Biggerstaff, (281) 280-6503, FAX (281)212-6178  
Mailcode @ USA: USH-110D  
e-mail:  
carolyn.c.biggerstaff@usahq.unitedspacealliance.com

**Submit requests for membership to:**  
Jim Key (281)280-3735  
e-mail: james.s.key@usahq.unitedspacealliance.com



**GALAXY EDITOR**

**Karen Pennington (281)282-3074**  
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**Mail Code: DCMA**  
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**KEY CONTACT POINTS**

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**NATIONAL CONTRACT MANAGEMENT ASSOCIATION**

Space City - Houston Chapter  
P.O. Box 58513  
Houston, TX 77258

ADDRESS CORRECTION REQUESTED

**DEADLINES**

**March Luncheon Reservations –**  
**COB 3/23**

**Contract Manager of the Year**  
**Nominations – 4/13**