



## PRESIDENT'S CORNER

By Herb Baker

A bit of NCMA national news that you might be interested in -- Thomas E. Kelkis, an NCMA Fellow from the East Central Pennsylvania Chapter, has been elected to succeed Michelle Currier as the National President of NCMA for the Program Year 2002-2003. Locally, our next monthly meeting is scheduled for April 24 and the following week, on May 2, we're hosting our National Education Seminar at South Shore Harbour. I'm looking forward to both of those sessions.

I suppose it is an understatement to say that there is a lot of information available on the Internet. I hope that most of you have taken the opportunity to visit our chapter's website at <http://ncmaspacecity.org/>. You can find information there on upcoming events, copies of recent newsletters, and links to other websites related to government procurement among other things. I wanted to share with you another website I recently came across called "Where in Federal Contracting?" at <http://www.wifcon.com/>. If you are like me, your list of "Favorites" is already fairly long -- but I just added this one to my list. The site can help you find just about anything you want to know about Federal contracting. But my favorite site of all is still <http://www.refdesk.com/>. You can find absolutely everything there!

Thought for the month: "The problem is not that there are problems. The problem is expecting otherwise and thinking that having problems is a problem." -Theodore Rubin

## April Luncheon Speaker

**NANCY RAPOPORT**

**Dean of the University of Houston Law School**

Ms. Nancy Rapoport, Dean of the University of Houston Law School, will speak at the Silver Moon Café in Space Center Houston on April 24<sup>th</sup>, 2002.

Dean Rapoport received her B.A., summa cum laude, from Rice University and her J.D. from Stanford Law School. After clerking for the Hon. Joseph T. Sneed III of the United States Court of

Appeals for the Ninth Circuit, she became an associate at Morrison & Foerster in San Francisco, where she had both a business-side and litigation-side commercial bankruptcy practice. In 1991, she left Morrison & Foerster to become an Assistant Professor at The Ohio State University College of Law. At Ohio State, she became the Associate Dean for Student Affairs and promoted to full professor. In 1998, she left Ohio State to become the Dean of the University of Nebraska College of Law. She became Dean of the Law Center in August 2000.

Dean Rapoport has taught Contracts, Sales, Professional Responsibility, Legal Writing, and Images of Lawyers in Film. Her areas of expertise are bankruptcy ethics, professional responsibility generally, legal education, and law and film (popular culture). Dean Rapoport is active in several national organizations, including the American Bankruptcy Institute, the Association of American Schools, and the Law School Admission Council.

## 35<sup>th</sup> Annual NCMA Spring Conference

May 4, 2002

### *"Financial Analysis: Business Management Essentials"*

Professionals involved in the contract management process make important decisions that have financial consequences to their organizations. Deciding which firms are key suppliers, which potential customers should be extended credit terms, and the impact of payment terms, all are typical decisions requiring fundamental financial analysis skills.



Gain insights from the contract management perspective and better understand how the discipline draws on different areas of expertise in key decision making issues. Professionals on the selling side of the business transaction involved in price-setting and payment terms, procurement personnel involved in analyzing pricing terms or assessing the viability of a supplier,



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business managers involved in planning the cash needs of their company, and program managers planning a program budget will all benefit from this program.

**Text Reference to take back to the office**



Serving as a refresher for experienced professionals or for people who have completed a financial

management course in college, this course also can meet the needs for less experienced professionals. The material will be presented from the commercial perspective, without industry specific biases. Government (federal, state and local) and international contracting representatives also will find the information relevant to their needs.

Guest speakers include – Vincent M. Krivda, CPCM, Manager, Contract Administration, American Systems Consulting, Inc. (ASCI); and John Loving, CPA, Loving & Jones. For additional details about the program, including the topic outline, please visit the NCMA HQ website at <http://members.ncmahq.org/learningcenter/st0html/NEOutline02.html>

Reservations (preferably by email) due by Friday, April 19, 2002.

NASA Reservations Contact:  
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[afalls@ems.jsc.nasa.gov](mailto:afalls@ems.jsc.nasa.gov)  
281-483-1862

Contractor Reservations Contact:  
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281-280-2066

The conference registration is \$165 for Members and \$210 for Non-Members. Registration forms are available at the chapter website under Events!

## PRIZES



### Quarterly Treasurers Report NCMA - Space City Houston Chapter

#### Quarterly Financial Report January - March 2002

<b>BEGINNING BALANCE – 01/01/02</b>	<b>\$ 51,978.66</b>
S1	239.95
S75	17,089.05
S77 Money Market	14,649.66
CD's	20,000.00
<b>RECEIPTS</b>	
Interest	454.41
Meeting Receipts	2,630.55
Total Receipts	<u>3,084.96</u>
<b>Total Funds Available</b>	<b>55,063.62</b>
<b>DISBURSEMENTS</b>	
Meeting Facilities/Food	4,612.75
Meetings, Speakers Gifts	91.96
Fall Conference Expense	767.00
Galaxy Expenses	419.59
Miscellaneous (Incl Books)	54.97
Total Disbursements	<u>5,946.27</u>
<b>ENDING FUNDS BALANCE - 03/31/02</b>	<b><u>\$ 49,117.35</u></b>

### 2002 FALL CONFERENCE IS TAKING OFF

Attention everyone! Your calendars should be marked by now for the 2002 Fall Conference on November 6<sup>th</sup> from 8:00 a.m. to 4:30 p.m. at the Houston hobby Hilton Hotel.

We have scheduled some wonderful speakers. They include Ralph C. Nash, Jr., Ph.D., National Law Center of the George Washington University, as our conference Keynote speaker. His topic will be "Changes to the Status Quo, the 21<sup>st</sup> Century Contracts Manager. Joining him will be Mike J. McCormick, J.D., Ph.D., Assistant Professor of Psychology, Industrial Organization, University of Houston Clear Lake and Marty Berman, Ph.D., Professor, University of Phoenix – to name a few. The 2002 Fall Conference Chairman, Tom Scott, will give the closing address that day.

The conference topic is **"The Road Ahead, Leadership for Change"** and the speakers will address such topics as skills needed for the future,



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new tools/resources, and redefining contracts management leadership. Your \$150 registration fee includes a two-day event that begins Tuesday evening, November 5<sup>th</sup>, with cocktails from 6:00 p.m. to 7:00 p.m. and dinner from 7:00 p.m. to 11:00 p.m. in the Moody Ballroom. Wednesday, we will see you at 7:00 a.m. for a Continental breakfast, and the speakers begin at 8:00 a.m. Lunch and snacks will also be provided.

We will be looking for volunteers to help with the conference soon. If you are interested, please contact Tom Scott at 281-280-32787.

## MEMBERSHIP MEMORABILIA

The Space City Houston Chapter of NCMA would like to welcome the following new members:

Emma Caplan	Compaq Computer Corp.
Sheri Gaubatz	Det Norske Veritas
Elizabeth Gonzalez	Hernandez Engineering, Inc.
Dee Ann Graham	United Space Alliance

We would also like to recognize the following for their years of membership and service to NCMA:

25 years	Jane Brandenstein John Jobes
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If you are interested in helping the Space City Houston Chapter grow, please contact Harold McCracken at 281-282-4089.

## Upcoming Events

### April Luncheon Meeting

When: Wednesday, April 24<sup>th</sup>, 2002  
11:30 – 1:00

**Reservation Deadline April 19th**

Where: Silver Moon Café, Space Center  
Houston

Speaker: Nancy Rapoport, Dean of the  
University of Houston Law School  
(See article on page 1)

### 2002 Fall Conference

When: November 6<sup>th</sup>, 2002

Where: Houston Hobby Hilton Hotel

Speakers:

Keynote Speaker: Ralph C. Nash, Jr., Ph.D. –  
National Law Center of the George Washington  
University

- Mike J. McCormick, J.D., Ph.D. – Assistant Professor of Psychology, Industrial Organization, University of Houston Clear Lake
- Marty Berman, Ph.D. – Professor, University of Phoenix
- and more to come . . .

### Meet the new Center Director

When: May 23, 2002, 11:30 a.m. to 1:00 p.m.

Where: Gilruth Center

Speaker: Jefferson D. Howell, Director  
Johnson Space Center

**Reservation Deadline May 17th**

## YOUR HELP IS NEEDED!

Don Bryson, at DynCorp, is looking for a program manager to work onsite at JSC in a permanent position. If you know anyone, please have them call Don at 281-483-3866 or email him a [dbryson@ems.jsc.nasa.gov](mailto:dbryson@ems.jsc.nasa.gov).

**Please pass the work around – Thanks ☺**

## Chapter Membership

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Submit requests for membership to:

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***Address Correction Requested***