



Contract Negotiator needed for Global Company in Austin, TX

This position will be responsible for the following:

- Reviewing customer contracts pertaining their terms & conditions.
- Assisting in negotiation to arrive at acceptable agreements implementing contracts policies.
- Negotiate Agreements with key customers
- Work with legal to prepare and review Non Disclosure/Confidentiality Agreements
- Work with management, legal and others to develop and implement contracts, policies and procedures
- Develop and maintain skill-set for advising Sales, Project Managers, Finance and others on current contracts trends.
- Help with ongoing training of Sales, project management and others in contracts/commercial issues
- Maintain library of agreed terms and conditions and customer purchasing agreements
- Help with ongoing training of Sales, Project Management and others in contracts/commercial issues (policies, processes, model forms and specialist and general topics)
- Must have corporate contract experience (sales and negotiation)
- This position requires good written and verbal communication skills

Educational Requirements:

There are 2 positions available. The mid level position requires a Bachelors Degree plus 8 years of related work experience or Masters Degree plus 7 years of related work experience. The salary is in the mid 70s/year + benefits. The senior level position requires a Bachelors Degree with over 10 years experience and will pay mid 90s/year + benefits.

Additional Information:

- relocation provided
- client name will be disclosed to qualified candidates along with the website for individual research
- for more information please contact Matthew Siver directly at matt@harderconsulting.com or you can call 512-479-0000 ext. 211